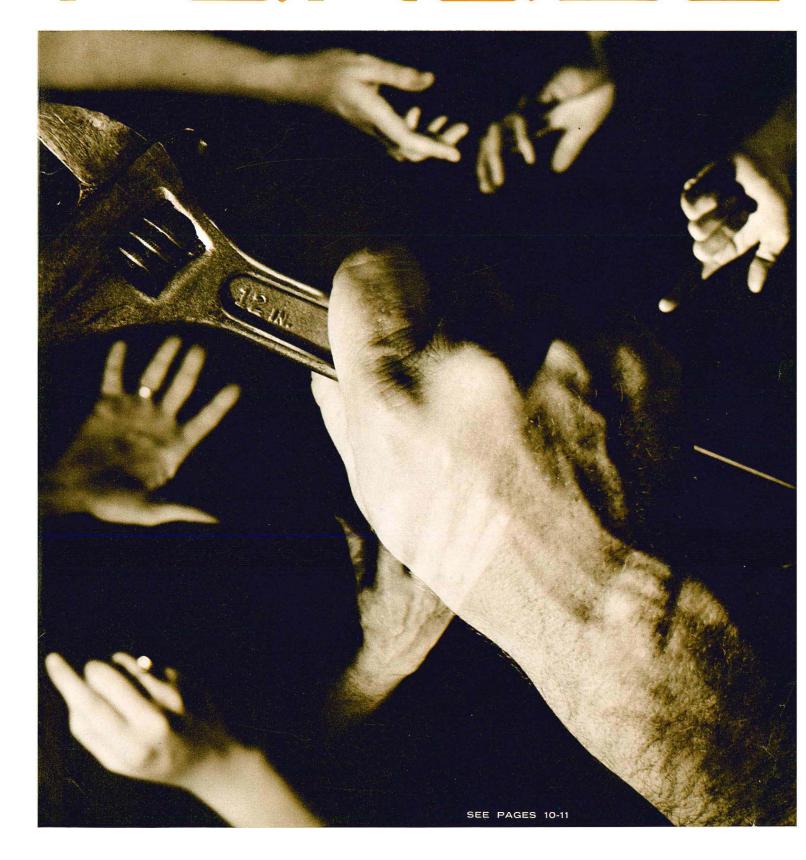
PaRaDe





Selling at a Profit in an Era of Rising COSTS

Whether you are running a store or a factory like ours, there are several inexorable facts to observe: (1) your merchandise has to be favorably priced to *sell* against competition and (2) you have to make an adequate *profit*. Let's examine this further.

Point 1. If, to make a profit, you have to set your prices higher than competition, then you will encounter difficulty in selling a sufficient volume of goods.

Point 2. The difference between your selling prices and actual costs must provide a profit . . . what's more, this must be a sufficient profit on your investment to induce you to continue working hard and to take the risks that are inherent in every business. If the rate of return is not adequate, you might as well close up shop, invest your capital in Government Bonds, collect your interest regularly, and go fishing.

Seemingly, this is a "vicious circle" \dots and it is!

If prices could always be increased to compensate for rising costs there would be no problem. But it doesn't work that way. Prices only "inchup" in the competitive tug-of-war. Competition sees to that!

Because of Profit-Sharing you have a definite stake in this problem; therefore, I want to keep you informed on how we are meeting it. In a tough competitive situation like ours, it has been impossible to increase prices in some of our standard equipment lines for the past 1½ years, and for 3 years and longer in others. On the other hand, we have been faced with substantial increases in material and labor costs. In the past five years, for example, there has been a 28% rise in the cost of wages, salaries, and fringe benefits.

Wheelabrator, of course, is not alone in this situation. Government statistics show that in recent years more than a third of all corporations in this country have been operating at a loss.

But at least we have been doing something about the problem. For example: We have been expanding our markets; developing new products and new processes; selling aggressively; finding new ways to reduce production costs through improved techniques, the addition of new machinery and equipment; and by using better budgetary controls.

That these projects have been effective is amply proved by the fact that we have kept our plant in full operation, thereby providing jobs for over 1000 employees; and we have operated "in the black", as evidenced by the company's 1962 contribution to Profit-Sharing in the amount of \$323,000.

J. F. Comaughtan President







Ray Steele, right, points out where to position one of the 24 new signs warning everyone to wear safety glasses. Maintenance foreman Glen Bohm helps hoist the sign in the Machine Shop while Shop foreman Ray Good lends moral support.

COMPREHENSIVE EYE SAFETY PROGRAM INSTALLED

All Employees
to Wear Safety Glasses
in Manufacturing
and Demonstration Areas

The best way to prevent a serious eye injury is to be guarded against flying debris or material. This is sound safety practice.

High frequency of eye injuries in 1962 and the continuation into 1963 prompted the installation of 100 per cent eye protection. Recommended by the five divisional safety committees within the plant, the program to have all employees and visitors to manufacturing and demonstration areas wear safety glasses has been approved by the insurance carrier and company officials. This practice went into effect in early June.

While the employees have been fortunate that in recent years no one has suffered loss of sight through an accident, the incidence of eye injuries has been serious. In 1962, 512 eye injuries were noted with 165 requiring doctor's care and 347 needing first aid treatment. During the first four months of this year, a total of 200 eye injuries were reported. Of these 200, 60 required doctor's treatment.

Working with a safety glass representative, Safety Services Inc., all employees will be fitted with Willson Safety Glass products in accordance to regulations established by the five plantwide safety committees, which are comprised of supervisory personnel. These safety committees are not only interested in eye protection, but all other aspects of the plant safety program.

Employees receiving visitors will be responsible for their eye protection while in the plant. Anyone going to or through manufacturing or demonstration areas will be required to wear the authorized safety glasses. In addition to being available at First Aid, the glasses can be obtained in the Lobby and in the Personnel Office.

According to statistics, an individual can go just so long without sustaining serious eye injury while working in an industrial plant. His chances of being seriously or permanently injured are drastically reduced by proper eye protection. When you receive your safety glasses, wear them.

James F. Connaughton, President, explains a salient point in the Wheelabrator operation to Yuzuru Nagai while Chal Cline, Engineering Assistant to the President, watches. Yuzuru is a director of Sintobrator.

SINTOBRATOI to Manufacture



KAKICHI NAGAI President, Sintokogio



HIDEICHI KONDO President, Sintobrator



NOBORU TAKADA Vice President, Sintob

Forming a joint venture to produce steel abrasives in Japan by Wheelabrator Corporation, and its licensee, Sintokogio, Ltd., marks a new high in progress for both firms.

One of the first midwest firms to enter into a joint venture with a Japanese manufacturer, Wheelabrator will own 40 per cent of the new firm, Sintobrator, while Sintokogio will own 60 per cent.

Wheelabrator's history of progress is well known to most of us, but the story of Sintokogio and what we can expect from Sintobrator is an interesting story.

Located in Industrial Region

Sintokogio was organized in the 1930s to manufacture foundry equipment. It now has two plants in the greater Nagoya area and corporate head-quarters in downtown Nagoya.

By way of explanation, Nagoya is the heart of the Chubu region in Central Japan and is known as the "industrial giant of tomorrow." This is comparable to the industrial centers of Detroit or Cleveland in this country. Leading Sintokogio to its enviable position as the foremost foundry equipment firm in Japan is Mr. Kakichi Nagai, called by Japanese business analysts as "one of the brightest leaders in Nagoya's business circles."

Active in Japanese Industry

Mr. Nagai serves as member of the Economic Advisory Committee to the Japanese Cabinet, is secretary to the Chubu Committee for Economic Development, and holds a variety of industrial association directorships, including an important post with the foundry association.

Sintokogio produces foundry molding equipment, sand preparing equipment, centrifugal and airblasting equipment and dust collectors (the latter two under license with Wheelabrator). Sintobrator will add another important line to the overall Sintokogio operation by manufacturing quality steel abrasive.

Stanley F. Krzeszewski, consultant to the President, played a vital role in laying the ground-work for the Sintobrator plant and operation. His valuable advice during erection of the new plant, and

a Wheelabrator Joint VentureSteel Abrasives in Japan

manufacturing know-how enabled Sintobrator to be in full scale operations by early June.

Yuzuru Studies Here

One of Sintobrator's directors (a director in Japan is like an executive manager in this country) is Mr. Yuzuru Nagai, who has been at Wheelabrator since January acquainting himself with our management practices.

Yuzuru, 33-year-old son of Kakichi Nagai, is a commerce graduate of Meiji University, Tokyo. He worked in the textile industry in Japan following graduation before becoming Managing Director of Nagoya-Kiko Co., a subsidiary of Sintokogio, producers of conveyors, aluminum die castings, and fabricated steel products.

Yuzuru is also on the board of directors of Sinto Dust Collector Co., the Wheelabrator manufacturing licensee.

Since arriving in this country a year ago, Yuzuru has studied at the University of Chicago and Northwestern University, and studied management methods at two Chicago area manufacturing firms.

During his stay here, Yuzuru worked closely with our manufacturing, design engineering, purchasing, industrial relations, Dust & Fume, general product sales, financial and regional personnel to gain insight of our methods and concepts. The aim of these associations was to acquaint him with

tried and proven practices in producing our equipment and supplies.

Connaughton Welcomes Venture

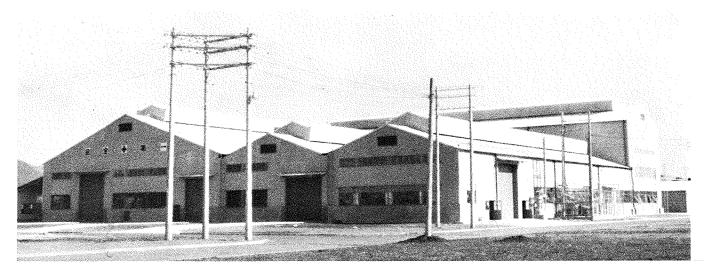
As our president, James C. Connaughton, said, "We view this joint venture with Sintokogio enthusiastically. Sintokogio is the most prominent and respected firm in the Japanese foundry industry.

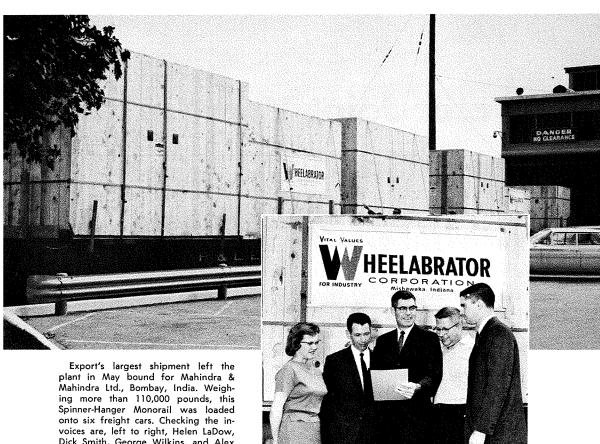
"Situated in the heart of one of Japan's leading industrial areas, Sintobrator will help expand the steel abrasives market in Japan. Ranking third behind the U. S. and West Germany in the free world's steel production, Japan already is seeking more modern methods to reduce operating costs. Wheelabrator equipment and supplies can measurably aid in these programs.

"Japan, too, is ready to assume economic leadership in Asia after 10 years of industrial growth that saw production levels increase more than 400 per cent. Its gross national product, for example, ranked fifth among the free world nations in 1962. And its imports from the U.S. rank only behind Canada as the largest in the world. These and similar factors make Japan one of the most desirable markets for world trade.

"Forecasters predict a doubling of the Japanese gross national product by 1970 along with a doubling of production levels. We are proud to become part of this growth pattern."

An exterior view of the new Sintobrator plant, a joint venture between Wheelabrator Corporation, and Sintokogio of Nagoya, Japan, shows the steel shot plant, the steel alloy foundry, and the melting area, left to right.





Dick Smith, George Wilkins, and Alex Burgin, members of the Export Depart-

Delores Burtsfield, right, presents the winners of the Julianna Club plant-wide drawing with their prizes. Gene Ross, Steel Shop, won \$15 and John Weaver, Steel Shop nights, won \$50. The gal with the big smile is Mary Ann Bartell, Engineering, who won the first prize, \$100. For those who might not know, Benjamin Franklin is pictured on the bill.



The Mishawaka Ministerial Association toured the plant recently in an effort to learn more of local industries. Ron Claeys, left, and Jim Evans, second from right, show one group of the ministers how the Rubber Deflasher cleans rubber products. Touring the plant were the Revs. Wilbur C. Wilson, W. Wayne Yates, Cleon Lipp, Warren Otter, G. Steadman, R. Edwin Green, D. Grunwald, Ellis O. Nanatz, Allen K. Trout, S. N. Hughes, and Walter House.

WS AND VIEWS



At ceremonies following the recent United Fund campaign, Wheelabrator Corporation representatives accept the seventh annual recognition award for successfully obtaining 100 per cent participation. Shown are Paul Myers, Parts Service; Leo Newman, general campaign chairman; Bob Pherson, union representative, and Ray Steele, Director of Personnel.

In keeping with a continuing practice to keep modernizing facilities at Mishawaka, new vending machines were placed throughout the plant, through the efforts of Industrial Relations and the Wheelabrator Corporation Athletic Association. A total of 35 machines are now situated throughout the plant, offering hot and cold soft drinks, light snacks, candies and cigarettes. Shown partaking of the battery of machines near Dust & Fume are Bill Jesernig, Mary Jo Acrey, and Martha Heston.



7

This display at the Tool Show (below) seems static in this photo, but more than 3,000 interested prospects called at the Lorco exhibit in early May in Chicago. Lorco Sales Manager Gordon Medlock has received more than 500 inquiries about vibratory finishing machines. (For a show of this size, some 200 inquiries are regarded as exceptional.)

The Welding Show (left) at Philadelphia in April also proved quite successful and again substantiates the good that is received from exhibiting at trade shows.





Man's best friend, according to the old saying, is his dog. This is especially true if the man is blind.

Selecting the proper dog, however, to serve as the "eyes" of one handicapped by loss of sight can be difficult. This problem prompted the Lions Club of Michigan to establish the Leader Dogs for the Blind at Rochester, Michigan. This is the only school where the blind can obtain a seeing eye dog at no cost.

So when a neighbor of Ralph Ballard, who is Lorco Demonstration Lab Manager, asked him if he would volunteer to take a German Shepherd pup for a year, Ralph told this Lion Club member that he would be glad to. Ralph's wife, Louise, agreed also.

Then a hitch developed. The Ballard's have a son, Mark, who is $3\frac{1}{2}$. He became quite attached to the dog, Duchess, as most boys do. It became apparent that he would not like the idea of giving up the dog.

Starting about two months before Duchess would enter training, Ralph and Louise began explaining that Duchess would be leaving to help someone who was unable to see. When the time came, Mark was convinced it was the best thing to do.

Once accepted, Duchess began an extensive training session at Rochester. When she is ready, the dog will meet her new master in a getacquainted trial, and both will go to Rochester for a month-long course in traveling methods.

Dog and blind master will travel around the small city while learning more of each other. From these early training periods, a mutual respect and devotion is built, and the blind student is on his way to successful rehabilitation. With success, a blind person can begin to enjoy a more fruitful life of work, travel and independence. All made possible through special training with a Leader Dog.

After mastering the streets of Rochester, Duchess and her new master, under supervision, will try the busy and crowded streets of nearby Pontiac to simulate big city traffic conditions. At the end of four weeks, this newly formed duo will be set to assume a more normal way of life at the master's home.

Little Mark Ballard now knows all of this. He also knows, and, in his little boy's way, understands his Duchess is helping a blind person to a new way of life. He may have lost a playmate, but he can grow up with a real sense of youthful accomplishment.



ONE WAY

THINGS Better





A one-two knock-out punch is delivered to the foundry industry's cleaning costs with the new line of Wheelabrator's combination core knock-out and blast cleaning equipment. Now it is possible to solve two of the foundry's most vexing problems — core knock-out and blast cleaning — with a single machine to effect impressive cost savings.

Several dozen Wheelabrators have already been installed for this dual operation. The key to this new development is the exclusive, efficient abrasive sand separation system which removes *all* the sand from the abrasive. In some installations, the amount of sand weighs as much as the castings to be cleaned. Yet, this sand is completely removed in the Wheelabrator.

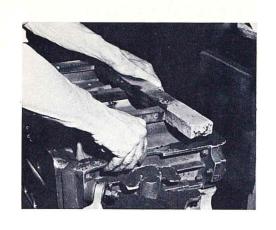
This core knock-out system has been incorporated in the Super Tumblast lines, Swing Tables,

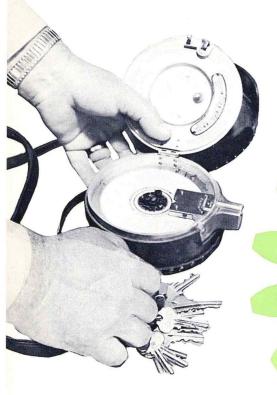
and Wheelabrator Rooms. For example, seven of the eight new 34 cu. ft. Super Tumblasts sold are being used for this combination cleaning operation.

One of the first 34 cu. ft. Super Tumblasts installed was at J. I. Case Company, Racine, Wisconsin. Separate core knock-out and cleaning operations on an average load of castings (2800 pounds of work and 500 pounds of sand and cores) formerly took two hours and 10 minutes.

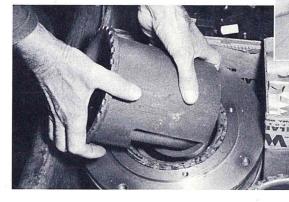
With the Wheelabrator, this operation now takes an average of 12 minutes. And the drudgery of manual core removal has been eliminated.

Users find that the rugged and reliable Wheelabrators do both jobs in remarkably less time than is often required for either core knock-out or blast cleaning when these operations are done separately.











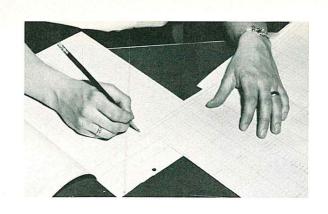


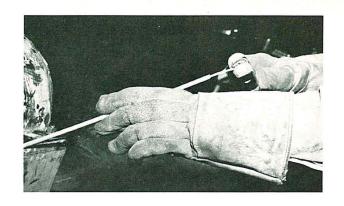
People make up Wheelabrator . . . and their hands make the 'wheels of industry' turn.

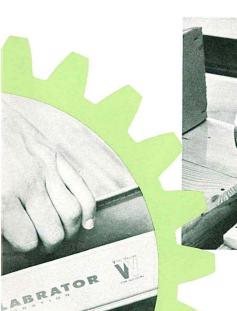
Hands perform the daily tasks that help produce the quality goods and services needed to satisfy our customers' requirements. With customer satisfaction come security and personal fulfillment for all of us.

Whether it be in the shop, the office, or in the field, each pair of hands contributes its share to the Wheelabrator theme of "Vital Values for Industry".

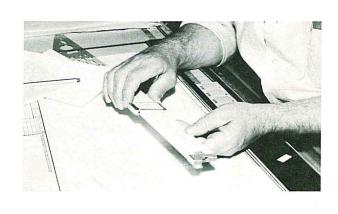
The hands shown here are representative of the jobs at Wheelabrator. All combine in an interlacing network that produces a successful operation.

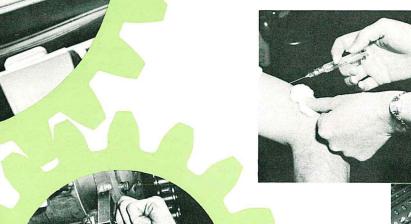
















PROFIT-SHARING

There are 108,000 profit-sharing plans in the United States, and all of them have the same ultimate objective . . . to relieve the insecurity of old age by providing a sizable retirement fund for employees.

Some of these plans are rather modest in scope, covering only a handful of people. Others have funds that rival the largest financial institutions in size. For example, the Sears Roebuck Plan, started in 1916, includes 160,000 participants and has \$13/4 billion in assets.

What about the Wheelabrator Profit-Sharing Plan? What is its history? How does it compare with others? How successful has it been? What has it done for retired participants?

The First 16 Years

With 16 years of experience behind us, it is possible to speak intelligently about our plan, based upon actual FACTS. And here they are:

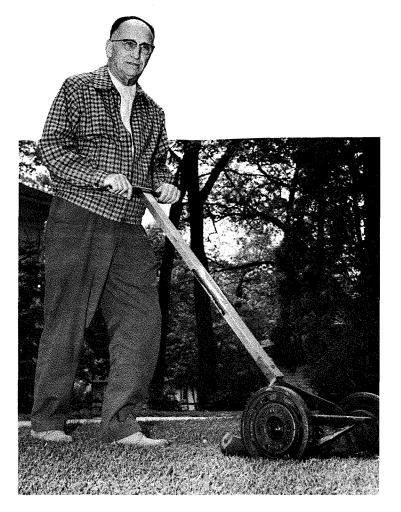
The Council of Profit-Sharing Industries, to which we belong, has a membership of 900 leading companies. These concerns comprise 25% of all participants and 30% of all assets covered by profit-sharing plans. Their combined profit-sharing fund assets are \$3.18 billion. A recent survey of Council members indicated that Wheelabrator Corporation ranks 43rd highest in profit-sharing fund assets among these 900 companies . . . and many of these plans were started before ours and have more participants.

Its Origin

The original concept of sharing profits with Wheelabrator employees took shape in the mind of Otto Pfaff, former President of the company, who also had the distinction of being one of its first employees.

It happened this way: About 1945 Mr. Pfaff was made a director of Signode Steel Strapping Company, a successful Chicago industry which had instituted a profit-sharing plan in 1941. The success of this plan so intrigued Mr. Pfaff that he sold Wheelabrator's Board of Directors on the idea of surveying various plans to determine whether a workable program could be devised for us.

Throughout this study . . . and scores of plans



were investigated . . . Mr. Pfaff insisted that whatever plan we adopted should provide funds not only for the comfort and security of Wheelabrator employees upon retirement, but it should also make funds available to survivors in the event of the death of the employee before retirement. He also felt that the plan should permit employees to make regular contributions through savings, since by so doing their participation in the fund would be greatly increased.

Its Adoption

The outline of our final plan was drafted, approved by our Board of Directors and the U.S. Treasury Department. After these necessary preliminaries were taken care of, the plan was discussed with the Bargaining Committee of Local 995 on December 16, 1946. The Committee's reaction to the plan was requested and a poll of its members indicated unanimous approval and support.

Following this formal agreement by the union,



Review

an Executive Bulletin under the signature of O. A. Pfaff, President, was sent to all employees on January 1, 1947.

That the Plan has been extremely successful is apparent to retirees and employees who have participated in the Plan for a number of years. However, the following information will help to reemphasize just how fortunate we are to have a plan such as this working for us.

(A) 95.3% of the total eligible employees at Wheelabrator are saving regularly . . . 90.5% are saving the full 5% of their earnings. This certainly is commendable. It is living proof that employees find the Plan to be an admirable means of building an Estate for their retirement years.

(B) 16-YEAR SUMMARY - 1947-1962

-	OTALS		YEAR
Company contributions\$	4,290,535	\$26	8,158
Employee savings	2,585,111	16	1,569
Earnings on investments	1,346,690	8	4,168
Expenses and adjustments of investments to quoted market	130,795		8,175
FUNDS ACCUMULATED IN 16 YEARS\$	8,353,131	\$52	2,070
PAID TO PARTICIPANTS	2,253,743	14	0,858
BALANCE (1962)\$	6,099,388		

The balance of \$6,099,388 averages out to \$6,822 per eligible employee regardless of length of participation. How does this compare with other profit sharing funds? To determine this, let's take a look at the profit sharing plan of a well-known company like Motorola, whose plan has been in existence for over 15 years. Their average per employee is \$4,576, or a difference in our favor of \$2,246 per employee.

Earnings on our investments of the Fund have increased from \$2,608 in 1948 to \$206,813 in 1962. From this you can see that the return on the investment "snowballs" as the Fund increases . . . and this, in turn, increases the size of each participant's account.

Although the figures cited above are certainly impressive, the best evidence undoubtedly comes from those who are enjoying the fruits of profitsharing — our retirees. How do they feel about it? Let's let them speak for themselves:

Luther W. Woods — "Greatest thing that ever happened to me. Paid off a few bills, and put the rest in the bank for future use. I advise others to keep working at building this plan."

Gerry Grove — "A good way of saving. Many of us wouldn't put any money away while we're young and struggling. What you put in is tax-free and coupled with the company contribution, it is a nice lump sum when you retire. I invested my share where I can get back a fair return. I'm looking forward to taking a 3-week trip to Europe this fall."

Ebal Chayie — "One of the most wonderful things that could happen to a man retiring. Also teaches young folks, if they'll only listen, how to save money for future living. Really something to look forward to. Wise young people will really take advantage of this way to prepare for that day when you can no longer earn a living. You certainly can't live on Social Security alone."

Roscoe Rush — "Better than a raise. I would have been in bad shape without profit-sharing. I put my share in a savings account, and transfer it to a checking account when I get pinched. If you get this money in wages, chances are 3 out of 4 persons will spend it or lose it in poor investments, and then you've got no retirement benefit. If you save as much as you can when you're young, you will really appreciate it when you retire, and there's no better way to do this than through the Profit-Sharing Fund."

Frank Rendel — "Much better than monthly pension checks. With all this talk about security after retirement, well, I think Profit-Sharing Trust Fund is the answer. You can put a certain amount into savings account and get interest on the money. And you can also pull out the money when an emergency arises. You can't do that with pension fund. With Profit-Sharing you can live the same life as when you were working. Of course, living expenses are a little less in retirement. Social Security, of course, is not enough to live on. But with Profit-Sharing, well, it's a wonderful thing. Makes retirement a pleasant life, especially not having to worry about emergencies cropping up. You know you've got money to cover even the most extraordinary things."



Passing Passing

The annual family picnic of the Michiana Kansas Jayhawkers Association was held June 9 at Castle Manor in North Merrifield Park, Mishawaka. Fred Beals, president, Steel Shop, reports a good turnout . . . Wilbur Boyer, who had been off work since December 1 with a serious ankle injury sustained in a fall across from the police station at Elkhart, is back on the job . . . Lynn Bowers, who injured his foot a few months ago, had part of the foot removed. He is back to work now after 16 weeks . . . Harry Glen Martin, Steel Shop layout, passed away March 25. Glen Martin Jr. operates the radial drill press in the shop . . . Clarence Nettrouer is back to work after a long sick leave. Clarence underwent extensive surgery . . . George Ratliff is on sick leave with a heart condition . . . The big highchair you may have observed in the Steel Shop may have been built for the legendary Paul Bunyan's youngest offspring . . . Bill Kring, big break operator, was on sick leave for a couple of weeks . . . Frank Miles, one of the charter members of the union's negotiating team and former union president, died unexpectedly April 24. Frank always had a friendly word or smile for everyone. His passing will leave quite a void in the shop. Our sympathies to the loved ones he left behind . . . The old has suddenly become very new. John VanBelleghem is a brand new grandpa. His daughter, Mrs. Edward O. Ridenour, presented grandma and grandpa with a 7 pound, 4 ounce grandson . . . Doc Stoddard spent a week in Wisconsin fishing. Haven't heard of any big ones getting away . . . Vacation scheduling came around this year and caught a few of us by surprise . . . Ray Hutchins has been made cabinet line inspector to replace Frank Miles. Elmer Mast has replaced Ray on cabinet setup . . . Mack Carden must be preparing for a pretty good vacation. He just bought a new Dodge . . . Ray Hutchins, after 16 years as recording secretary of Local 995, declined renomination. Ray feels it is time for younger men to take over this work, and that he has earned a respite from this long association with union activity. (Milfred Gardner, Steel Shop)

Chuck Bultinck's son, Chuck, was selected as squadron commander for the 1963 Air Force ROTC Junior



Olive Hartung, Bessie Smith, and Judy Spencer watch the expression of surprise shown on the face of Emma Arnold as she opens a birthday gift from the girls in Files. Emma is a newcomer to the Company but has won many friends because of her willingness to cooperate and her pleasant disposition.



Jim Dominello opens a welcome gift after announcing the birth of twin sons, Michael and Anthony. Presented by members of Advertising-Marketing-Abrasives department, the bottle sterilizer, Jim assured, will be most welcomed by his wife, Pam.

Corps Day at Purdue University. Chuck will be a senior next fall majoring in industrial management . . . Dim Soviak's daughter, Donna Sue, and son, Steven, both are majoring in education at Purdue. Donna, a freshman, was elected student advisor for the fall. Steve, a junior, is president of the radio station at Cary Hall and works parttime at Station WBAA in Lafayette . . . Jim Evans' daughter, Sara Beth, is in nurses training at Indiana University. His other daughter, Lora, who won a General Motors scholarship, will enroll at Butler University this fall . . . All year around the girls in the Engineering Vault seem to be wrapping Christmas gifts. Actually, it's only the some five thousand drawings that must be sent to South Bend for microfilming . . . Carl Frederick's son, Jerry, will be married June 15 to Barbara Berk . . . A weekend in Chicago is planned by the fellows in Dust Collectors with their wives. Ray Leuthold is in charge of the "money pot." ... "California, here we come" is the cry of Nancy Mast and Pam Savadori. They will visit Nancy's sister who lives in Rosevilla, California. (Pam Savadori, Engineering)

Although many college students will be home for the summer, others are planning to attend summer school. Bob Hatch's son, Bill, will be a junior at Purdue University next fall, but will attend the Purdue summer school. Bill is majoring in electrical engineering. He sings in the University Choir, and does part-time announcing on radio station WBAA . . . Garry Snyder, son of Clyde Snyder (D & F Lab) who has been working here for several months, is planning to return to Purdue next fall as a junior . . . Vern Valentine's son, Bill, has been attending Indiana University Extension for two years and is planning to go on campus next fall. Bill will major in geology. He belongs to the Michiana Tritons Skin Diving club . . . I.U.'s music school was the choice of Dorothy Straub, daughter of John Straub (R & D). She will study the viola. Her sister, Mary Ellen, will be a sophomore at St. Marys College at Columbus, Ohio, next year. Mary Ellen's major is English with music as a minor. Ed Straub is expected home late in July from Germany after two years in the Army . . . Two of our former mail boys, Mike Steele and Rod Ross have been attending Layton School of Art in Milwaukee. Mike is majoring in commercial art and Rod in industrial design. Mike will be a sophomore and Rod a junior . . . Outgoing board members of the Julianna Club enjoyed a (free) delicious dinner at Diamond Harbor Inn at Diamond Lake recently. They included Alberta Kaufman, Willa Mae Parker, Lillian Zimmerman, Rena Lester, Pam Savadori and Martha Kemp. Past officers presented Alberta, who is past president, with an orchid . . . Alden Lenhard, Martha Kemp, Marie Koldyke, and Henry Schmidt attended their 40th high school class reunion on June 8 at Randall's Inn, South Bend. From the original class of 86, 80 are still living and some 50 attended . . . There has been an outbreak of new cars in the Demonstration-Lorco areas: Leon Goggin and Michael Oliver have new Chevy IIs; Joe Slater and Jim Montgomery have new Rambler wagons, and Ralph Ballard has a new Pontiac . . . Harvey Van Fossen is selling Lowrey organs as a sideline . . . Ted Copp is boasting of his first great-grandchild, a girl. We are glad to see Ted back on the job after his back injury. (Martha Kemp, R & D)

Dick Spears has left to enter the resort business with his wife. They will take over operation of Interlachen Resort at Hackensack, Minnesota. Dick says it's really good fishing country. We say, "Good luck, Dick" . . . George Linn, foreman, says he can beat his general foreman, Leo Paharik, at golf anytime. And with one hand tied behind him. Well, Leo? It could be interesting . . . Jack Snyder and son Gerel will be vacationing at Dick Spears' resort and also at Paul Bunyan State Park. Sounds like a good time in store . . . Jim Luther is taking sick leave, and we all wish him a speedy recovery . . . Mr. and Mrs. Don Jurgenson will vacation in sunny California.

(Walt Stegman, Plant 2)

Concern and thoughtfulness for each other was shown not so long ago with the severe winter freeze. Many of us were caught out late at night with cars that would not start. I, for one, would like to express my appreciation for those many individuals who went out of their way to help others in trouble. I am sure that many employees and their families will join me in this expression . . . An extra special thanks goes to the standby crew of Bill Doty, Larry Raker, and Chuck Avery who worked until after 3 a.m. during these freezes to hook frozen chains to these modern cars that were not built to be pulled . . . We also thank the Company for making the equipment available, at a time when it was most needed . . . Congratulations to Mr. and Mrs. Robert Nettrouer and Mr. and Mrs. Clyde Melton; both were blessed with baby girls . . . Welcome back to Russell Folk who underwent major surgery for ulcers recently. The first thing he noticed upon leaving the hospital is that he did not have that falling sensation when going down in the elevator. No doubt, something is miss-



Mark Smith, who retired after 12 years in the Steel Shop, checks out his farewell present, a pair of binoculars. Standing by are Walt Myers, Bill Becker, and George Scott as the presentation was made by fellow employees.



George Barnard, who had eight years of service in Plant 2, retired in May. Shown presenting him with a farewell gift are, left to right, Jim Copenhaver, Clem Pawlick, Barnard, Bob Nicholson, Harold Munn, Tom Lewis, and Nelson Kinney.

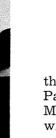
ing. He now eats things he never dreamed of before and life in general has taken on a brighter look. For relaxation, the Folks (his wife, Hazel, and two daughters, Janet 15, and Nancy 11) will vacation in southern Michigan, swimming, fishing and roaming around . . . Wilber Sawdon has recently acquired the latest thing in automotive research. When he pulls into the parking lot, I try to keep my car out of sight so he won't compare the old with the new. Wilber and his family will trek to Camp Hackensack, Minnesota, with friends for an out-door vacation . . . Another proud owner of a shiny black Oldsmobile is Herman Coleman, who will use it to advantage visiting his children in parts of Indiana and Michigan this summer . . . Ron Midday who recently swapped his pencil for a handful of steel is doing very well. For several years he was foundry clerk, but now is on the steel gang . . . Another returnee is Ted Banacka, who was absent four years, but now on layout. His health is greatly improved ... Looks like Larry Hensil is a possible candidate for the Army. All of the veterans have tried to brief him on what to expect, but he says it's not the same.

(Richard E. Murphy, Steel Shop, Nights)

Dick Adams and wife, Rose Mary, announced the arrival May 3 of Susan Marie who joins their first born, Michael . . . Mark Alan Bontrager was born April 23 to Linda (Marker) and Jerry Bontrager. Linda formerly worked in Sales . . . Stacey Michele Watts was born to Judy (formerly of Sales) and Jerry at Elmendorf Air Force Base, Anchorage, Alaska. The Watts will soon be transferred to California. Quite a switch in climes . . . Sue Ann Sawyer, niece of Ann and Margaret, is a freshman at Purdue, majoring in the School of Science, Education and Humanities. Sue was recently elected to serve on the Women's Recreational Association for the 1963-64 term . . . Peggy Lee Armstrong, daughter of Helen Armstrong will go on campus at Bloomington, Indiana, as a junior at I.U. She will major in German and French and plans to be a language teacher. She has been on scholarship and on the dean's list since enrolling . . . Bill Jesernig is recovering well from a traumatic experience with his Rambler wagon. While traveling with his family from Franklinville, New York, the car broke down on the Ohio turnpike. After staying at the home of Rambler dealer's secretary waiting for a relative to pick them up, they returned later to pick up the car and take it to Franklinville where

(Continued on page nineteen)





Julianna Party

A capacity crowd (and then some) attended the annual Julianna Club Style Show and Card Party at the Knights of Columbus Hall in mid-May. Proceeds of the highly successful venture will go to charity as has been the custom over the years.

Skillfully organized, the event came off smoothly, judging from audience comments. Much credit goes to Mrs. Robert (Millie) Balmer, general chairman, and her staff of willing co-workers.

Starting with the serving of dessert until the last of the die-hard bridge players left, the K of C Hall buzzed with congenial chatter. The winners of the door and table prizes glowed their pleasure, but even the non-winners did not show displeasure during this phase of the evening.

Serving along with Mrs. Balmer on the various committees were: Miss Marilyn Nicolini, tickets; Mrs. Raymond Boehnlein, door prizes; Mrs. Ralph Stoeckinger, decorations; Miss Sharon Longbreak, models; Mrs. Clifford Parker, table prizes; Mrs. Art Hensel, special prizes; Mrs. Paul Parker, coat room; Mrs. Maynard Lehman, co-chairman; Mrs. James Burtsfield, raffle; Miss Lorraine Banicki, refreshments.

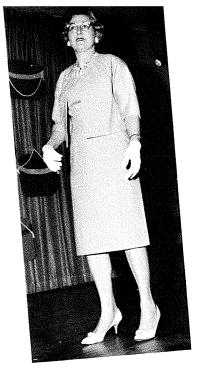
Highlighting the evening was the modeling of fashions from the Mary Hanna Shop, Mishawaka, by a bevy of Wheelabrator beauties. Despite the nervousness of appearing before a critical audience of peers, the gals came on with the aplomb of advanced students from Patricia Stevens. The seven models were Mrs. Wayne Eberhart, Miss Nancy Mast, Miss Judy Rallo, Mrs. Alphonse Van-













derbeke, Miss Pam Savadori, Miss Marilyn Nicolini, and Mrs. Robert Robinson.

Lending the musical fare to the evening was

the organ stylings of Mrs. Harvey Van Fossen. Her accompaniment added just the right sparkle to the showing of spritely summer fashions.

Chevrolet to Blast Steel Strip in Wheelabrator



Another breakthrough in the steel descaling field for Wheelabrator will take place when Chevrolet Division installs this new Wheelabrator Cabinet in its Warren, Michigan, plant for cleaning carbon steel strip. In this cabinet 12 Wheelabrator units, each powered by 100 H.P. motors, will throw a greater quantity of abrasive . . . more than 33,600 pounds per minute . . . than any other blast machine ever built.

Shown here is a part of the cabinet ready for shipment being viewed by Walt Schlegel, Field Engineer; Ralph Whittaker, Steel Shop Superintendent; Joe Janush, Steel Mill Industry Specialist; Ken Blessing, Vice President — Sales; Jack Bowers, Steel Shop Foreman; and F. J. Pichard, Assistant Director of Marketing.

TWO MISHAWAKA YOUTHS WIN WHEELABRATOR SCHOLARSHIPS



Jim DeCraene Takes Otto A. Pfaff Award and Jim Selis Receives Verne Minich Award

Winners of the 1963 Wheelabrator Foundation Scholarship receive word of their selection from L. L. Andrus, Vice President and chairman of the scholarship committee. Jim Selis, left, and Jim DeCraene listen as Andrus explains the requirements to renew the four-year grant. Behind Jim DeCraene is his father, Charles, who is supervising engineer for Dust & Fume.

Recipients of the 1963 Wheelabrator Foundation Scholarships are Jim DeCraene, a graduate of St. Joseph High School, and Jim Selis, a Mishawaka High School graduate. Both were graduated this June.

DeCraene, son of Chuck DeCraene, supervising engineer for Dust & Fume, will enroll at the University of Notre Dame in the fall to study Business Administration with a minor in Engineering. Selis will enroll in Electrical Engineering at Purdue under the Founder Scholarship.



Both youths are honor students. DeCraene performed as defensive football captain for the St. Joseph Indians, and Selis was active in a variety of extra-curricular activities at his school.

Initiated in 1954, the scholarship program provides financial support to employees and children of employees eligible for college enrollment at either Notre Dame or Purdue. Second consideration is given to graduates of Mishawaka High School.

The Wheelabrator Foundation Scholarship committee screens applications, forwarding nominations to the respective colleges for final selection. Committee members are H. F. Schulte, A. E. Lenhard, J. A. Schmidt, Jr., and J. G. Farabaugh. L. L. Andrus is committee chairman.

The four-year grant is renewable each academic year, providing the recipient meets the standards of excellence outlined by the committee.

Jim Jack poses with his parents, Mr. and Mrs. Cecil Jack, telling them of what he can expect in final exams at the University of Notre Dame. Jim won the Otto A. Pfaff Scholarship four years ago and was graduated this June. His father is a clerk in the Shipping Department.



Meet the Field



BOB BUNCH

AL SMITH

Bob operated a turret lathe in the Mishawaka plant for nine years before going to the Demonstration Department in 1945. Later in the same year, he became Service Engineer in the Cleveland area, covering Pittsburgh and Cleveland. In 1949, he began sales work under John D. Alexander, working both sales and service for two years. He served a term as district manager in Cleveland before taking his present assignment as Field Engineer in Western Michigan. His current avocation consists of a summer resort, Viewpoint, near Rose City, Michigan, which he runs with his wife, Daisy. Besides keeping the resort humming, Bob also enjoys the weekend fishing. The Bunchs have a daughter, Diane, and a son, Tom. Bob attended Indiana University and Stetson University.

Al started in 1933 as an office boy in Engineering working for Frank Pedrotty under Chief Engineer Louis Peik. Now Eastern Regional Service Supervisor, Al also had worked in Experimental and in the Steel Shop as an assembler. Shortly after, he started in Service, covering almost every territory. In 1948, he was assigned exclusively to the Eastern Region. With his wife, the former Mary Sullivan, his daughter, Deborah, and sons, Kelly and Mitchell, Al practically lives outdoors in warm weather. Camping out and swimming is the family sport. An Army engineer during World War II, Al also attended Purdue University. A Cleveland native, Al and the family live in Wantagh, New York, on Long Island.

Passing Parade

(Continued from page fifteen)

the dealer there replaced the motor even though the warranty had expired by a short time. With Bill's luck, this was certainly a nice windfall.

(Marie Koldyke, Dust & Fume)

Paul Myers and wife Phyllis became parents, April 27, of a 7 pound boy, Thomas Arthur . . . Lillian Cook, Advertising, is helping plan her high school class' 25th reunion on June 22. Lil seemed pretty pleased about seeing her former beaux . . . Barry and Bonnie Selack announced the recent arrival of their second daughter, Suzanne . . Jim Dominello and wife Pam find that twins, Mike and Tony, enjoy the 2 and 4 a.m. feedings. Not so, for the sleepy parents, though . . . Olene Ledgewood, formerly of Abrasives, finds family life quite to her liking. With husband Bill and baby Kimberly Dawn to keep her busy, she doesn't miss work too much . . . George Jones is still looking for a boat to buy. Anyone with a seaworthy craft for sale can contact George at home or at the office Jim Bishop and wife recently celebrated their wedding anniversary at the Club Normandy.

(Mary Lee Millemon, Sales)

Lee and Marcella Wieschaus are planning a trip to the West Indies in June. They will fly to San Juan, Puerto

Rico, then sail with Captain Mike on the "Windjammer" for 10 days. We all will expect to hear all about this on their return . . . Mr. and Mrs. Charles Benham enjoyed a 10-day cruise to Panama and South America aboard the S. S. Hanseatic in March. They sailed from Port Everglades, Florida . . . Beth Ann Wieschaus, daughter of Lee and Marcella, was voted "most beautiful" of her senior class at John Carroll High School. She will enroll at Sienna College, Memphis, in the fall, joining her sister, Kathleen, who is a rising junior. Beth Ann will major in math . . . S. O. Weeks was worried about the recent floods in Tennessee because of reports his boat had floated away. We are happy to report the boat was recovered — intact . . Friends of Mr. and Mrs. Ed Clarke will be happy to hear that Mrs. Clarke's father, Dr. Knapp, is enjoying better health these days, and is able to go boating down the Bayou . . . Doug and "Wheats" Call enjoyed a delightful trip to Bermuda in early March . . . George Wingo is puffing with pride because his son is star pitcher for Cascia Hall baseball team, and they're winning . . . Fred Hester and Dudley Ellis of Industrial Supply Co., Anniston, Alabama, attended the Customer Service School in Mishawaka and returned fired with enthusiasm. They are walking advertisements for future schools . . . Bill Scherrer and family, all rabid golf enthusiasts, spend every free moment on the links. But we haven't seen a score card yet . . . Mabel Murff, the Birmingham office gal Friday, is anxiously awaiting June and the arrival of her grandchild. A girl, we pray — to join two wonderful grandsons. Mabel will spend her vacation in Amarillo, Texas, no doubt, where the blessed event will take place.

(Mabel Murff, Birmingham Office)

WHAT'S NEW

ANNIVERSARIES: Five employees celebrate 20 years service in May-June. They are:

RETIREMENT: Hector H. Sheehan retired on May 31 from the Machine Shop after 28 years of service.



CORRELL

PROMOTION: Ward Correll, a 24-year veteran of the Company, has been named supervisor of engineering standards. Formerly lead design layout man, Correll will control processes for cost savings on the design and purchasing of commercial equipment, and will effect a record of

standard design of equipment. Ward's wife, Mabel, works for Ray VandeWalle in Engineering Reproduction. They have a son, Larry, a junior at Penn High School.



SLATTERY

NEW EMPLOYEES: Patrick E. Slattery, a 1953 graduate of Niagara University, joins the Company as Field Engineer in the Buffalo, New York, area under J. E. Kelly, East Central Regional Manager. Pat, a former Navy pilot, is a well known college and high school sports of-

ficial in New York. He had previously been a sales engineer for several prominent firms in the metalworking industry. Married to the former Mary Mott, the Slatterys have two children, Tina Marie, 5, and Pat Jr., 2.



BISHOR

A new sales trainee is James F. Bishop, a 1961 graduate of Loyola University, Chicago. A former Marine, Jim came here from U. S. Rubber Co., Mishawaka, where he had been a production foreman. In college, Jim was on the Student Council, belonged to the Society for the Ad-

vancement of Management, and was affiliated with Tau Kappa Epsilon social fraternity. Married to the former Barbara Hucke of Rockford, Illinois, the Bishops have one daughter, Elizabeth Ann, 1.

Edward P. Koval, a chemistry major who attended St. Procopius in Illinois and St. Joseph's College in Philadelphia, joins Dust & Fume as regional engineer with Claire Hoffman in the Philadelphia area. Koval, who also attended the GM Institute, Flint, Michigan, had been plant manager at Extrudo Film Corp., Pottsville, Pennsylvania; chemical project and industrial engineer with Beryllium Co., Reading, Pennsylvania, and sales application engineer with Hilliard Corp., Elmira, New York. Koval, his wife, Stephanie, and their two daughters, Mary Ellen and Ann Marie, reside in Barnesville, Pennsylvania.



STEBBINS

Hardy Stebbins, whose Wheelabrator career was interrupted for 20 years of service with the Army, returns as sales engineer in the Proposal Engineering section. Hardy left the Company to serve during World War II. A retired sergeant major, Hardy served in a variety of ad-

ministrative capacities in Europe and stateside, including a stint with the paratroopers, NATO, the Command and General Staff College, and as administrative advisor to the Adjutant General of the Illinois National Guard. Married to the former Audrey Leek of Dumas, Arkansas, the Stebbins have a son, Hardy Jr., 16, and a daughter, Jennifer, 13. Hunting and gunsmithing are two favorite pastimes.

Other new employees include Joseph M. Underwood, Maids; Gary L. Signorino, Machine Shop; Kenneth J. Andert, Machine Shop; Leo A. Daggy, Machine Shop; Richard L. Schaut, Plant 2; Jerry F. Bach, Machine Shop; Mary A. Bartell, Engineering; Jerry D. Smith, Engineering; William H. Wagner, Steel Shop; Paul E. Gilman, Plant Engineering; Robert V. McClish, Steel Shop; Chester R. Sohlke, Stockroom; Timothy Turner, Maids; Robert Simper, Plant Engineering; and Marie Backer, Eastern Region.

Francis W. Pedrotty, Jr., son of Frank Pedrotty of the Demonstration Department, has opened private practice in general surgery in Philadelphia. A diplomate of the American Board of Surgery, young Francis attended the University of Pennsylvania and gained his M. D. from Jefferson Medical College. He served his internship at Fitzsimmons Army Hospital in Denver and served three years as resident general surgeon on Okinawa. He worked in Assembly here before beginning his schooling. A former basketball standout at Mishawaka High School, Francis also played varsity ball at Penn and was No. 2 man on the tennis team.